

ENHANCING SECURE DOCUMENT HANDLING WHILE ACHIEVING 20% COST REDUCTION



CLIENT BACKGROUND



Mohammed Al Dahbashi Advocates LLC (ADG Legal) is a Dubai-based full-service law firm established in 2015, with a strong focus on corporate and commercial law. The firm serves

multinational corporations, regional businesses, and private clients across the Middle East, leveraging its cross-border expertise and presence in key regional markets.

CASE STUDY AT A GLANCE



CHALLENGES

- Lack of visibility into document location and access due to decentralized management
- High risk of information leakage and inconsistent handling of confidential documents
- Complex and time-consuming print and scan operations with existing devices
- Limited cost transparency and inability to effectively control printing expenses

FUJIFILM BUSINESS INNOVATION SOLUTIONS

- Apeos C3570 x 4 units

BENEFITS AND RESULTS

- Reduced risk of information leakage through controlled document access
- Improved operational efficiency with simplified and faster document handling
- Approximately 20% cost reduction by eliminating unnecessary printing
- Reduced workload, enabling lawyers to focus on high-value legal work



Challenges in Document Management and Security

In the legal field, highly sensitive documents—including contracts and litigation-related materials of significant commercial, financial, and personal value—are handled in large volumes.

At ADG Legal, document management was decentralized across cases and departments, making it difficult to track where documents were located and who had accessed them. This lack of visibility led to inconsistent handling and increased the risk of

information leakage.

In addition, existing multifunction devices were complex and time-consuming to operate. Paper-based workflows further complicated document handling, increasing administrative burden and reducing the time available for high-value legal work. Moreover, limited visibility into printing and operational costs made it difficult to monitor usage and implement effective cost control.

THE FUJIFILM BUSINESS INNOVATION SOLUTION



Enhancing Control and Visibility with Optimized Document Management Solutions

To address these challenges, FUJIFILM Middle East collaborated with Managed Print Services LLC to propose a comprehensive approach beyond simply introducing new devices.

By understanding the specific needs and challenges of a legal

environment, they recommended an optimal multifunction printer that strengthens control through authentication and usage tracking, while improving cost visibility. The solution focused on creating a secure, user-friendly environment that enables more effective operational management.

THE BENEFITS



Delivering Secure and Efficient Document Management

The Fujifilm Apeos C3570 provided an optimal solution to simultaneously improve security, usability, and operational efficiency at ADG Legal. Secure print and authentication features ensure that only authorized users can release their own print jobs, while print data is temporarily stored on the device until authentication is completed.

This enables strict control over both document access and output, significantly reducing the risk of confidential information leakage.

Furthermore, secure print allows users to review print jobs before release, ensuring that only necessary documents are actually printed and reducing unnecessary output such as forgotten or duplicate prints.

The intuitive touchscreen UI, designed with a clean black and gray interface, allows users to easily navigate print, scan, and copy settings. Tasks such as selecting duplex printing, adjusting the number of copies, or choosing paper sizes can be

completed quickly and without confusion, improving ease of use and reducing operational complexity.

In addition, detailed usage tracking provides visibility into who prints what, when, and how much, enabling better control and cost management. At the same time, usage data visualization reveals printing trends by department, allowing ADG Legal to identify unnecessary output and drive continuous operational improvements.

Through these combined efforts, the firm achieved approximately 20% cost reduction. As a result, administrative workload related to document handling has been significantly reduced, enabling lawyers to focus on high-value, specialized legal work.

FUJIFILM Middle East and Managed Print Services remain steadfast in their commitment to strengthening this partnership and providing ongoing business support to address evolving customer challenges.