

FUJIFILM FINANCE OPTIONS

Financing solutions to meet your procurement needs



With ever increasing pressures on NHS trusts' budgets there is always a need to replace, upgrade, and improve medical equipment to ensure the best possible patient outcomes, but often limited capital budget available for investment.

OUR SOLUTION

Working with financial institutions, Fujifilm are able to offer financing solutions which allow you to spread the cost of new equipment, enabling immediate acquisition with no capital outlay required.

Fujifilm Finance is designed to support your procurement requirements with a straightforward and NHS compliant finance solution.

Rental periods can be structured for terms of up to 10 years and for NHS customers we can defer the first rental payment by up to 12 months, enabling you to get the equipment you need now but with payments commencing in your new financial year.

BENEFITS

- Enables immediate acquisition of equipment
- No capital outlay required
- Moves expenditure from capital to revenue budget
- Cost of equipment spread over terms of up to 10 years
- Fixed costs for easier budgeting
- First payment can be deferred for up to 12 months (NHS only)
- Cost efficient alternative to outright capital purchase
- Full maintenance service included for duration of term

PROJECT EXAMPLE

Fujifilm Finance structured a solution which enabled Barnsley Hospital NHS Foundation Trust to proceed with the immediate acquisition of an FDR Visionary Suite x-ray room with 3 digital detectors and an FDR nano mobile x-ray unit. The solution spread the cost over a 10 year term to meet the trust's budgeting requirements.

Fujifilm understands the increasing pressures on NHS capital budgets, and can help mitigate these pressures with a range of cost effective purchasing solutions.

Fujifilm Finance solutions provide an NHS compliant alternative to outright purchase from capital, and in most cases payments can be made from revenue should that be the requirement of the trust.

END OF TERM OPTIONS

At the end of the Fixed Term Rental period there are three possible options:

- Ownership of the equipment can pass to your organisation
- Equipment can continue to be used at a reduced rental cost
- Equipment can be returned to Fujifilm

One of these options will be agreed and documented at the outset of the rental contract, and will normally be determined by your organisation's accounting requirements.

PROCUREMENT MADE EASY

When discussing your equipment requirements with your Fujifilm account manager, why not ask for an indicative rental quotation to be included with the equipment quotation. You may be pleasantly surprised by how cost effective the payments are, in addition to the many other benefits it offers.

WANT TO FIND OUT MORE?

We have a dedicated Fujifilm Finance Specialist who will be pleased to explain how this solution can work for you.

For more information please contact medicalsales_uk@fujifilm.com or **01234 326780**.

