

FUJIFILM DIMATIX, INC.
General Terms and Conditions of Sale

THESE GENERAL TERMS AND CONDITIONS OF SALE, TOGETHER WITH ANY ADDITIONAL TERMS WHICH MAY SEPARATELY BE MADE APPLICABLE IN WRITING BY FUJIFILM DIMATIX, INC. ("VENDOR") TO PARTICULAR PRODUCTS AND/OR SERVICES, GOVERN THE SALE BY VENDOR OF ITS PRODUCTS ("PRODUCTS") AND/OR SERVICES ("SERVICES"). NOTWITHSTANDING ANY DIFFERENT, CONFLICTING OR ADDITIONAL TERMS OR CONDITIONS WHICH APPEAR ON ANY PURCHASE ORDER OR OTHER BUSINESS FORM SUBMITTED BY A CUSTOMER ("BUYER"), SUCH DIFFERENT, CONFLICTING OR ADDITIONAL TERMS WILL NOT BECOME A PART OF THE CONTRACT OF SALE BETWEEN VENDOR AND BUYER.

1. **FORMATION OF CONTRACT.** A contract for the sale of Products and/or Services will be formed only if and when purchase orders from Buyer are accepted by Vendor in writing, including by issuance of an invoice for Products and/or Services, or Vendor ships Products or undertakes performance of Services ordered.

2. **SHIPPING, PACKAGING, CREDIT AND PAYMENT TERMS.** Prices are subject to change without notice. Vendor reserves the right to change specifications, package and/or design etc. as may be required.

Obligations of Vendor to perform hereunder are subject to the strict observance of Buyer of the credit or payment terms established by Vendor in its sole discretion. Vendor reserves the right to change its credit, payment and shipping terms upon advance notice to Buyer and may require payment in advance as a condition of shipment and/or performance of Services. Vendor reserves the right, among other remedies, to terminate any sales contract with or suspend deliveries to Buyer, or terminate or suspend performance of Services, in the event Buyer fails to pay for any payment when due.

Any claims for prices, trade allowances, cash discounts, sales and use taxes, or other benefits pertaining to this contract must be submitted along with appropriate proof of performance within one (1) year from date of invoice.

Title to Products and risk of loss shall pass to Buyer when Products are delivered to carrier at the shipping point. Buyer shall indemnify Vendor against any and all claims and liabilities (including third party claims) in any way related to Products, including for personal injury and/or property damage, which arise after passage of title to Buyer, when such claims or liabilities arise out of, relate to, or are imposed by reason of, Buyer's negligence or willful acts.

3. **RETURNED GOODS.** Any Product returns must be authorized by Vendor and a Return Authorization (RA) form and RA number must be obtained prior to the return. All authorized returns should be shipped, freight paid, F.O.B. destination as specified by Vendor. Returns shipped freight collect will not be accepted by Vendor. Returned goods may be subject to a restocking charge. Vendor will invoice or credit Buyer for appropriate adjustments resulting from returns, and Buyer may not make any deduction from invoiced amounts except upon receipt of such adjustments. Warranty excludes all costs of customs clearance and any other related charges. All replaced Products shall become the property of Vendor.

4. **TAXES.** The price of Products and/or Services does not include any taxes which may apply to the sale or use of those Products and/or Services, including sales, use, privilege, excise or property taxes, and Vendor will invoice Buyer for such applicable taxes. Buyer is solely responsible for the payment of all such taxes, whether or not invoiced.

5. **DISCONTINUANCE.** Vendor may, at its option, discontinue any Vendor product, however, Vendor will make an effort to (i) give Buyer one hundred and eighty (180) days notice regarding any planned discontinuance; and (ii) provide Buyer with an end-of-life purchase program. In the event raw material or a component has been discontinued by the supply source, Supplier shall make a commercially reasonable effort to qualify a replacement material and continue to supply Products in accordance with its commitment.

6. **LIMITATION OF LIABILITY AND ACTIONS.** EXCEPT FOR THE WARRANTIES, IF ANY, PRINTED ON OR PACKAGED WITH PRODUCTS WHEN SOLD, VENDOR MAKES NO WARRANTY WHATSOEVER, EXPRESS OR IMPLIED, REGARDING ANY PRODUCTS, INCLUDING ANY WARRANTIES OF MERCHANTABILITY, SUITABILITY FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT OF PROPRIETARY RIGHTS. THE WARRANTIES SHIPPED WITH THE PRODUCTS PROVIDE BUYER'S EXCLUSIVE REMEDIES IF PRODUCTS ARE DEFECTIVE OR NON-CONFORMING.

VENDOR MAKES NO WARRANTY WHATSOEVER, EXPRESS OR IMPLIED, REGARDING ANY SERVICES.

If any court having jurisdiction finally holds that this limitation of remedies is void or unenforceable, Vendor's liability for any claim shall be limited to the invoice price of the Products and/or Services giving rise to the claim.

Buyer shall inspect for defects or non-conformity upon receipt of Product and/or Services. Any claim relating to Products and/or Services shall be deemed waived unless made in writing and received by Vendor within thirty (30) days of Buyer's receipt of the Products to which such claim relates or of the performance of the Services to which such claim relates, as applicable.

DETERMINATION OF THE SUITABILITY OF THE PRODUCTS AND SERVICES FOR BUYER'S INTENDED OR DESIRED USES IS THE SOLE RESPONSIBILITY OF BUYER, AND VENDOR SHALL HAVE NO RESPONSIBILITY IN CONNECTION THEREWITH.

NEITHER PARTY SHALL BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES (INCLUDING, WITHOUT LIMITATION, LOST PROFITS), WHETHER BASED IN CONTRACT, TORT OR ANY OTHER LEGAL THEORY, OR FOR THE COST OF SUBSTITUTE GOODS, EVEN IF THE OTHER PARTY HAS BEEN ADVISED OF SUCH DAMAGES IN ADVANCE. EXCEPT FOR BUYER'S INDEMNIFICATION OBLIGATIONS, EACH PARTY'S MAXIMUM LIABILITY FOR ANY CLAIM ARISING OUT OF OR RELATED TO THIS CONTRACT SHALL NOT EXCEED, IN THE AGGREGATE, THE AMOUNTS RECEIVED BY VENDOR FROM BUYER FOR THE SPECIFIC PRODUCTS AND/OR SERVICES TO WHICH ANY SUCH CLAIM RELATES.

Buyer shall indemnify Vendor for any third-party claims arising from representations by Buyer to the effect that Vendor has made any warranty, or will allow any remedy, with respect to Products and/or Services other than as expressly stated hereunder.

7. **SECURITY TERMS / COSTS AND EXPENSES OF COLLECTION.** For the purpose of securing payment of amounts due Vendor from Buyer hereunder, Buyer hereby grants to Vendor: (i) a continuing first purchase money security interest in Vendor's Products to be shipped hereunder, and all accessories thereto and substitutions therefor; and (ii) a continuing purchase money security interest in all of the proceeds of the foregoing. If Buyer fails to make payment to Vendor of any invoice for any Vendor Product shipped by Vendor within thirty (30) days of the date of such invoice, or should Buyer become insolvent or be a party to any bankruptcy or receivership proceeding prior to full payment of all amounts payable hereunder, Vendor may, notwithstanding any other provisions herein set forth, exercise any or all of its rights as a secured creditor under applicable law, including without limitation: (a) refuse to make further shipments to Buyer; (b) with or without demand or notice to Buyer declare the entire amount unpaid immediately due and payable; and (c) sell any or all of said Products as permitted under applicable law, applying the proceeds of the sale to the expenses of retaking, repairing and selling said products, reasonable attorneys' fees and to the satisfaction of all indebtedness then due and unpaid. Any surplus shall be paid to Buyer and any deficiency shall be paid to Vendor by Buyer. All past due amounts shall accrue a delinquency charge at the rate of one percent (1%) per month.

In the event that Buyer fails to make full payment for the Products and/or Services, in the manner and within the time specified by Vendor in its payment terms, Buyer shall be liable to Vendor for payment of all costs and expenses incurred by Vendor in seeking collection of the amounts owed by Buyer, including but not limited to the costs of collection agencies and reasonable attorneys' fees incurred by Vendor.

8. **CONFIDENTIALITY.** The Parties may have executed a non-disclosure agreement prior to entering into this Contract. In the event that no such non-disclosure agreement exists, the provisions of this Contract shall govern any

Confidential Information disclosed on or after the effective date of this Contract. In the event a non-disclosure agreement has been executed, the terms of such agreement shall govern any Confidential Information disclosed on or after the effective date of this Contract.

Confidential Information means all data, information and materials that Vendor discloses to Buyer (i) in documents or other tangible materials clearly marked "CONFIDENTIAL," or (ii) orally, or in any other intangible form if, when first disclosed, Vendor advises Buyer that the data, information and materials are confidential. Confidential Information does not include any data, information and materials that (i) Buyer knew at the time of disclosure, (ii) the public knows or which is or becomes readily ascertainable by the public, and through no wrongful act of Buyer, (iii) Buyer receives from a third party without breaching an obligation owed to Vendor, if the third party does not restrict Buyer from disclosing that information, (iv) is independently developed by or for Buyer, or (v) is required to be disclosed by law, provided, however, that in the event Buyer is ordered to disclose the Confidential Information pursuant to a judicial or governmental request, requirement or order, Buyer shall immediately, and in any event prior to complying therewith, notify Vendor and take reasonable steps to assist Vendor in contesting such request, requirement or order or otherwise protecting Vendor's rights. Buyer shall (i) use reasonable efforts to prevent the disclosure of any Confidential Information to any third party, but in no event shall use less than reasonable care; and (ii) not analyze or reverse engineer any samples, prototypes or products. All materials containing Confidential Information delivered by or on behalf of the Vendor under this Agreement are and shall remain the property of Vendor. At Vendor's written request, Buyer shall promptly return to Vendor or destroy and certify the destruction of, all those materials and any copies.

9. **INTELLECTUAL PROPERTY RIGHTS.** Vendor shall retain its existing Intellectual Property Rights, and any derivatives or improvements thereof. For the purposes of these General Terms and Conditions of Sale, "Intellectual Property Rights" are defined as inventions and/or works and any and all rights under U.S. and/or foreign patents, trade secrets, know-how, copyrights, trademarks, and other industrial or intangible property rights of a similar nature; all rights pursuant to grants and/or registrations worldwide in connection with the foregoing and all other rights with respect thereto; all rights under applications for any such grant or registration, all rights of priority under international conventions to make such applications and the right to control their prosecution, and all rights under amendments, continuations, divisions, and continuations-in-part of such applications; and all rights under corrections, reissues, patents of addition, extensions, and renewals of any such grant, registration, and/or right.

Buyer will not use Vendor's name, trademarks, logos or service marks or refer to Vendor or any of its affiliates directly or indirectly in any customer list, advertising, sales presentation, news release, release to any professional or trade publication or for any other purposes without Vendor's prior written approval of such use and of the form and substance of the reference.

10. **RESALE OF PRINTHEADS.** BY ISSUING A PURCHASE ORDER TO VENDOR FOR THE PURCHASE OF VENDOR PRINTHEADS, AND AS A CONDITION OF SALE OF VENDOR PRINTHEADS TO BUYER, BUYER ACKNOWLEDGES AND AGREES THAT THE DISTRIBUTION OR RESALE, DIRECTLY OR INDIRECTLY, OF VENDOR PRINTHEADS IS STRICTLY PROHIBITED, EXCEPT FOR VENDOR PRINTHEADS WHICH ARE SUPPLIED DIRECTLY BY BUYER TO END USERS SOLELY AS FIELD REPLACEMENT UNITS OF OEM PRINT SYSTEMS MANUFACTURED BY BUYER.

PRODUCT WARRANTIES APPLICABLE TO VENDOR PRINTHEADS EXTEND ONLY TO BUYER AS ORIGINAL PURCHASER AND SHALL NOT PASS THROUGH TO END USERS OR ANY THIRD PARTY. UNAUTHORIZED DISTRIBUTION OR RESALE OF VENDOR PRINTHEADS VOIDS ALL PRODUCT WARRANTIES AND FAVORABLE PRICING TERMS. VENDOR SHALL HAVE NO FURTHER OBLIGATION TO SELL VENDOR PRINTHEADS IN THE EVENT OF ANY DISTRIBUTION OR RESALE OF VENDOR PRINTHEADS NOT EXPRESSLY AUTHORIZED BY VENDOR.

11. **GENERAL.** Vendor shall not be liable in any way for failure or delay in carrying out the terms of any contract for the sale of Products and/or Services

resulting from any cause or circumstance beyond its reasonable control, including, but not limited to, any act of God, fire, flood, war, explosion, labor difficulties, inability to obtain necessary labor or materials, interruption of transportation, civil commotion, and acts of any governmental authority. In no event will Vendor be required to purchase any products and/or services in the marketplace to meet its obligations hereunder or be required to purchase materials and/or services necessary upon unreasonable terms and/or at unreasonable prices. During any shortage of Products and/or Services, Vendor may apportion and allocate Products and/or Services among itself and its subsidiaries, affiliates and customers as Vendor deems fit in its sole discretion.

No Amendment to these General Terms and Conditions of Systems Sales shall be binding unless agreed to in a writing executed by both Vendor and Buyer.

If any provision of these General Terms and Conditions of Sale conflicts with any other terms or conditions separately made applicable in writing by Vendor to particular Products and/or Services, such separately applicable terms and conditions shall govern with respect to such conflict.

If any provision of these General Terms and Conditions of Sale (as supplemented by any additional terms separately made applicable by Vendor to particular Products and/or Services) is finally determined to be invalid or unenforceable by any court of competent jurisdiction, such determination shall not affect any other provision hereof, and all such other provisions will remain in full force and effect.

Any sales contract formed between Buyer and Vendor may not be assigned by Buyer except with the prior written consent of Vendor.

These General Terms and Conditions of Sale and the sales contract formed between the parties shall be construed and enforced in accordance with the laws of the State of California (without giving effect to its rules of conflict of laws).

FUJIFILM Dimatix, Inc. is an equal opportunity employer. The Company does not discriminate, nor allow any employee to discriminate against another employee or applicant for employment on the basis of race, color, age, religion, sex, national origin, disability, marital status, sexual orientation, citizenship status or military status including disabled veterans and veterans of the Vietnam era in any employment decisions.